

To the Audit Committee
Palm Village Retirement Community
703 Herbert Avenue
Reedley, CA 93654

INDEPENDENT AUDITORS' REPORT

We have audited the accompanying continuing care reserve report (the "Reports") of Palm Village Retirement Community as of December 31, 2018.

Management's Responsibility for the Report

Management is responsible for the preparation and fair presentation of these Reports in accordance with the report preparation provision of California Health and Safety Code Section 1792; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of Reports that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the Reports based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Reports are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Reports. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Reports, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the Reports in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the Reports.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The accompanying reports were prepared for the purpose of complying with California Health and Safety Code Section 1792 and are not intended to be a complete presentation of the assets, liabilities, revenues and expenses of Palm Village Retirement Community.

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Opinion

In our opinion, the Reports of Palm Village Retirement Community present fairly, in all material respects, the liquid reserve requirements of Palm Village Retirement Community as of December 31, 2018, in conformity with the report preparation provision of California Health and Safety Code Section 1792 referred to above.

Restriction on Use

This Report is intended solely for the information of the audit committee of the Palm Village Retirement Community and the California Department of Social Services and is not intended to be and should not be used by anyone other than these specified parties. However, this Report is a matter of public record and its distribution is not limited.

Muller Prost LC

April 29, 2019 St. Louis, Missouri

Certified Public Accountants



April 29, 2019

Department of Social Service Continuing Care Contracts Branch 744 P Street M/S 10-90 Sacramento, CA 95814

RE: Certification by Chief Executive Officer

Dear Sir or Madam:

This letter is to serve as certification concerning the annual report for Palm Village Retirement Community.

The annual report and any amendments thereto are correct to the best of my knowledge.

Each continuing care contract form in use or offered to new residents has been approved by the Department.

As of the date of the CEO's certification, Palm Village Retirement Community is maintaining the required liquid reserve.

Sincerely,

David K. Reimer CEO/President

COMMERCIAL CRIME COVERAGE PART DECLARATIONS PAGE

| POLICY EFFECTIVE 03/01/2018 POLICY NO. 9621-300 | | | | | | | | | |
|---|----------------------|----------------------|--|--|--|--|--|--|--|
| NAMED INSURED MENNONITE BRETHRE | IN HOMES | | | | | | | | |
| LOCATIONS | | | | | | | | | |
| PREMISES ARE THE SAME AS SHOWN ON THE COMMERCIAL PROPERTY COVERAGE PART DECLARATIONS PAGE | | | | | | | | | |
| COVERAGES, LIMITS OF INSURANCE AN | D DEDUCTIBLE | | | | | | | | |
| BOND - EMPLOYEE DISHONESTY COVERA | age form a - blanket | CR0001 | | | | | | | |
| | LIMITS OF INSURANCE | DEDUCTIBLE AMOUNT | | | | | | | |
| ALL OFFICERS AND EMPLOYEES - HONESTY | \$100,000 | \$250 | | | | | | | |
| BOND - FORGERY AND ALTERATIONS CO | OVERAGE FORM B CROOO | 3 | | | | | | | |
| | LIMITS OF INSURANCE | DEDUCTIBLE AMOUNT | | | | | | | |
| DEPOSITORS FORGERY | \$25,000 | \$250 | | | | | | | |
| THEFT, DISAPPEARANCE AND DESTRUCTION COVERAGE FORM C CR0004 | | | | | | | | | |
| | LIMITS OF INSURANCE | | | | | | | | |

PREMISES

MESSENGERS

\$1,000

\$1,000

\$250

\$250

FORM 1-1 RESIDENT POPULATION

| Line | Continuing Care Residents | | TOTAL | | |
|---|--|----------------------------|-----------------|--|--|
| [1] | Number at beginning of fiscal year | 161 | | | |
| [2] | Number at end of fiscal year | 163 | | | |
| [3] | Total Lines 1 and 2 | | 324 | | |
| [4] | Multiply Line 3 by ".50" and enter result on Line 5. | | X.50 | | |
| [5] | Mean number of continuing care residents | | 162 | | |
| All Re | sidents | | | | |
| [6] | Number at beginning of fiscal year | | 299 | | |
| [7] | Number at end of fiscal year | | 296 | | |
| [8] | Total Lines 6 and 7 | | 595 | | |
| [9] | Multiply Line 8 by ".50" and enter result on Line 10. | | X.50 | | |
| [10] | Mean number of all residents | | 297.5 | | |
| [11] | the mean number of continuing care residents (Line 5) by mean number of <i>all</i> residents (Line 10) and enter the residental places). | 0.54 | | | |
| Line | | | | | |
| | FORM <u>ANNUAL PRO</u> | | | | |
| ТОТА | L | | | | |
| [1] | Total Operating Expenses (including depreciation and deb | t service - interest only) | 15,313,488 | | |
| [a] D | Pepreciation | 804,596 | | | |
| [b] D | 9ebt Service (Interest Only) | 82,984 | | | |
| [2] | Subtotal (add Line 1 a and 1 b) | | 887,580 | | |
| [3] | Subtract Line 2 from Line 1 and enter result. | 14,425,908 | | | |
| [4] Percentage allocated to continuing care residents (Form 1-1, Line 11) | | | | | |
| [5] T (multip | 7,789,990 | | | | |
| [6] | Total Amount Due (multiply Line 5 by .001) | | x .001 7,790 | | |

PROVIDER: Mennonite Brethren Homes, Inc. COMMUNITY: Palm Village Retirement Community

FORM 5-1 LONG-TERM DEBT INCURRED IN A PRIOR FISCAL YEAR

(Including Balloon Debt)

| Long-Term Debt | (a) Date | (b) Principal Paid | (c) Interest Paid During | (d) Credit Enhancement Premiums | (e) Total Paid (columns (b) |
|----------------|-----------|--------------------|--------------------------|---------------------------------|-----------------------------|
| Obligation | Incurred | During Fiscal Year | Fiscal Year | Paid in Fiscal Year | +(c)+(d) |
| 1 | 8/25/2005 | 560,000 | 82,984 | 44,113 | 687,097 |
| 2 | | | | - | • |
| 3 | | | | - | - |
| 4 | | | | • | - |
| 5 | | | - | | |
| 6 | | | - | | |
| 7 | | | • | | |
| 8 | | | - | | |
| | | TOTAL: | 82,984 | 44,113 | 687,097 |

(Transfer this amount to Form 5-3, Line 1)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

PROVIDER: Mennonite Brethren Homes, Inc

FORM 5-2

LONG-TERM DEBT INCURRED

DURING FISCAL YEAR

(Including Balloon Debt

| | | | (Including Dangon Debt | | |
|---------------------------------------|----------|--------------------------------|---------------------------|--------------------|------------------------------------|
| Long-Term Debt | (a) Date | (b) Total Interest Paid During | (c) Amount of Most Recent | (d) Number of | (e) Reserve Requirement (see |
| Obligation | Incurred | Fiscal Year | Payment on the Debt | Payments over next | instruction 5) (columns (c) x (d)) |
| | | | | 12 months | |
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | | | | | |
| · · · · · · · · · · · · · · · · · · · | TOTAL | | | | |

(Transfer this amount to Form 5-3, Line 2)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

PROVIDER: Mennonite Brethren Homes, Inc

For year ended 12/31/18 Form 5-1 & 5-2 Financial Statement Reconciliation

| Audited Financial Statements: Cash Flows from Principal Payments on Long-Term Debt | = | 560,000 |
|---|---------------------|--------------|
| Form 5-2 Long-Term Debt Obligation | \$ | - |
| Form 5-1 Long-Term Debt Obligations | | |
| 1 | 560,000 | |
| 2 3 | - | |
| | - | |
| 4 | - | |
| | | 560,000 |
| | - | 560,000 |
| | | _ |
| Audited Financial Statement: Consolidated Statements of Financial | ial Position page 4 | , |
| | 2018 | 2017 |
| Current maturities of Long-term debt | 585,000 | 560,000 |
| Bonds Payable, less current portion | 4,795,000 | 5,380,000 |
| Less: deferred financing costs, net | (277,223) | (314,816) |
| Capital lease | 736 | 736 |
| | 5,103,513 | 5,625,920 |
| Principal Payment on long-term debt - Cash Flows page 7 of Audit Difference between 2016 and 2015 | (560,000) | (540,000) |
| A State Francis Obstance to Oach Flags | | |
| Audited Financail Statements: Cash Flows paid to suppliers and employees | | 14,217,047 |
| Less other operating expenses | | (14,172,934) |
| Amounts paid for credit enhancement premiums | _ | 44,113 |
| Form 5-1 (d) Credit Enhancement Premiums Paid | _ | 44,113 |

FORM 5-3 CALCULATION OF LONG-TERM DEBT RESERVE AMOUNT

Line

TOTAL

| 7 | Total from Form 5-1 bottom of Column (e) Total from Form 5-2 bottom of Column (e) | 687,097 |
|------------|--|---------|
| 3 (incl | 3 Facility leasehold or rental payment paid by provider during fiscal year, (including related payments such as lease insurance) | 0 |
| | TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE: | 760'289 |

PROVIDER: Mennonite Brethren Homes, Inc

FORM 5-4 CALCULATION OF NET OPERATING EXPENSES

| L | ine | Amounts | TOTAL |
|---|--|--------------------|------------|
| 1 | Total operating expenses from financial statements | | 15,313,488 |
| 2 | Deductions | | |
| a | Interest paid on long-term debt (see instructions) | 82,984 | |
| b | Credit enhancement premiums paid for long-term debt (see instructions) | 44,113 | |
| С | Depreciation | 804,596 | |
| d | Amortization | 41,465 | |
| е | Revenues received during the fiscal year for services to persons who did not | | |
| | have a continuing care contract | 10,421,778 | |
| f | Extraordinary expenses approved by the Department | 0 | |
| 3 | Total Deductions | _ | 11,394,936 |
| 4 | Net Operating Expenses | | 3,918,552 |
| 5 | Divide Line 4 by 365 and enter the result. | _ | 10,736 |
| 6 | Multiply Line 5 by 75 and enter the result. This is the provider's operating expen | se reserve amount. | 805,182 |
| | lennonite Brethren Homes, Inc alm Village Retirement Community | | |

PROVIDER:

COMMUNITY: Palm Village Retirement Community

For year ended 12/31/18 Form 5-4 line 2-e

| rom 5-4 line 2-e | 10,421,778 |
|---|-------------------------------|
| Total Revenue, per the statement of Activities Less: | \$ 15,340,094 |
| Amort of entrance fees (793,062) Other revenue (24,093) RCC & HCC (3,315,525) Patio Home Maint Fees (785,636) | |
| r auto Florite Wallit F CCS (700,000) | (4,918,316) 10,421,778 |
| Residential Services Revenue, per the statement of Activities | 14,108,676 |
| Consulting Revenue, per the statement of activities Other income, per the statement of Activities | 414,263 24,093 |
| Increase in Accounts Receivable, net | (119,117) |
| Change in accomodation fee deposits | 3,000 |
| Change in refundable accomodation fees | 17,745 |
| Receipt of accomodation fees | 752,000 |
| Total cash received from residents and consulting | 15,200,660 |
| Cash received from other sources, per the consolidated statement of cash flows | 14,775,418 |
| Cash Received from residents, per the consolidated statement of cash flows | 425,242 |
| | 15,200,660 |

FORM 5-5 ANNUAL RESERVE CERTIFICATION

| Prov | ider Name: Mennonite Brethren Homes | s, Inc. | | | |
|-------|--|----------|---|---------------------|--------------------------------|
| Fisca | al Year Ended: <u>12/31/2018</u> | | | | |
| | ave reviewed our debt service reserve and eriod ended 12/31/2018 | - | ng expense reserve requirements as nd are in compliance with those req | | or |
| | iquid reserve requirements, computed using llows: | g the au | udited financial statements for the f | iscal year | are |
| | | | <u>Amount</u> | | |
| [1] | Debt Service Reserve Amount | - | 687,097 | | |
| [2] | Operating Expense Reserve Amount | - | 805,182 | | |
| [3] | Total Liquid Reserve Amount: | [| 1,492,279 | | |
| Quali | ifying assets sufficient to fulfill the above re | equiren | nents are held as follows: | | |
| | | | Am (market value a | ount it end of q | _l uarter) |
| [4] | Oualifving Asset Description Cash and Cash Equivalents | | Debt Service Reserve 800,000 | | Operating Reserve 3,030,814 |
| [5] | Investment Securities | - | | | 652,697 |
| [6] | Equity Securities | - | | | |
| [7] | Unused/Available Lines of Credit | - | | | |
| [8] | Unused/Available Letters of Credit | - | | | |
| [9] | Debt Service Reserve | - | | | (not applicable) |
| [101 | Other: | • | | | |
| | (describe qualifying asset) | | | | |
| | tal Amount of Qualifying Assets Listed Liquid Reserve: | [11] | 800,000 | [12] | 3,683,511 |
| | tal Amount Required: | [13] | 687,097 | [14] | 805,182 |
| Su | rpIus/(Deficiency): | [15] | 112,903 | [16] | 2,878,329 |
| | nature: Leimonorized Representative) | | Date: | | 4/29/2019 |
| , | | | | | |
| CEO/ | President e) | | | | |
| | • | | | | |

Reserve Disclosure as of 12/31/18

Bank Accounts at Bank of the Sierra (BOTS) Reedley, CA

| CASH IN BANK - BOTS CASH IN BANK -BOTS SWEEP 1 CASH IN BANK - BOTS SWEEP 2 CASH IN BANK - BOTS SWEEP 2 | \$ \$ | 50,000 2,978,525 | | - | # | Account #s #822777270 - BOTS #1500123770 - BOTS #1500123779 - BOTS | success for Dahl Consider Decease |
|--|-------------------|--|----------|------------------------|------------|---|-----------------------------------|
| BOASH IN BANK - BOTS SWEEP 2 BRETHREN FUNDS - INVESTMENT BOARD DESIGNATED ENDOWMENT - INVESTMENT DEBT SERVICE FUND 05 - ANNUAL BOND PAYMENT BOTS CHAPEL FUND - CHAPEL OFFERING | \$ \$ \$ \$ \$ \$ | 556,454 234,958 417,739 243,546 2,289 4,483,511 | - | E | BRETH | #1500123799 - BOTS REN FOUNDATION FUNDS MB FOUNDATION #822750070 - BOTS #822819170 - BOTS | excess for Debt Service Reserve |
| Debt Service Reserve Operating Reserve Cash and Cash Equivalents (line 4) | Debt Servi | ice Reserve 800,000 | Or \$ | 3,683,511 3,683,511 | erve \$ | 4,483,511 | |

Total Amount of Qualifying Assets \$ 800,000 \$ 3,683,511

No funds have been accumulated for identified projects or purposes and no funds are maintained or designated for specific contingencies.

Per Capita Costs of Operations

| Total Operating Expenses | \$ 15,313,488 |
|--------------------------------|------------------|
| Mean Number of All Residents | 297.5 |
| Per Capita Costs of Operations | 51,473.91 |

FORM 7-1 REPORT ON CCRC MONTHLY SERVICE FEES

| | | RESIDENTIAL <u>LIVING</u> | ASSISTED <u>LIVING</u> | SKILLED <u>NURSING</u> |
|-----|--|------------------------------|---------------------------|-----------------------------|
| [1] | Monthly Service Fees at beginning of reporting period: (indicate range, if applicable) | 777.00 per month | 119.00 per day | 274.00 per day |
| [2] | Indicate percentage of increase in fees imposed during reporting period: | | 01/01/18 and not at o | ther times during the year. |
| | (indicate range, if applicable) | 4.00% | 3.47% | 3.00% |
| | Check here if monthly service reporting period. (If you check form and specify the names of | ed this box, please skip | down to the bottom of | _ |
| [3] | Indicate the date the fee increase | se was implemented: | 1/1/2018 | |
| | (If more than 1 increase was in | plemented, indicate the | dates for each increas | e.) |
| [4] | Check each of the appropriate | boxes: | | |
| | x Each fee increase is based on the and economic indicators. | he provider's projected c | osts, prior year per ca | pita costs, |
| | x All affected residents were give prior to its implementation. | en written notice of this | fee increase at least 30 |) days |
| | X At least 30 days prior to the inc representative of the provider of attend. | <u> </u> | - | ited to |
| | x At the meeting with residents, a increase, the basis for determine calculating the increase. | - | = | |
| | χ The provider provided resident held to discuss the fee increase | | dvance notice of each | meeting |
| | x The governing body of the pro- | • | - | |
| | posted the notice of, and the ag community at least 14 days price | • | a conspicuous place i | n the |
| [5] | × On an attached page, provide a including the amount of the inc | a concise explanation for | r the increase in month | nly service fees |
| PRO | VIDER: Mennonite Brethren Ho | omes, Inc. | _ | |
| COM | MUNITY: Palm Village Retiren | nent Community | | |

Report on CCRC Monthly Service Fees for 2018 Explanation of the Increase in Monthly Service Fees

Fee increases for Residential Living averaged 4.00%, Assisted Living averaged 3.47%, and Skilled Nursing averaged 3.00%. The rate increases were due to increases in the following expense areas: utilities, labor costs, capital improvements. Any excess in the rate increase was used to build reserves.

| | | | | | Cor | ntinuing (Disclo | | | | Com | munity | Dat | te Prepared: 0 |)4/24/2019 | |
|-----------------------------|-------|--------------------------------|---------|-------------------|-------------|----------------------|-------------------|---|--------------|--------------------|---------------------|------------------------|------------------------------------|-------------|---|
| ILITY ME: | | Palr | n Villa | age Retire | ment Com | munity | | | | | | | | | |
| ORESS | 701 | W. H | Herbe | rt, Reedle | у | | | | ZIP CODE: | 9: | 3654 | PHONE | : 559-638-69 | 933 | |
| OVIDER [*] /IE: | | Mennonite Brethren Homes, Inc. | | | | | | | | FACILITY OPERATOR: | | MADDODITA RESERVED HOS | | Homes, Inc. | |
| .ATED XILITIES: | | | N/A | | | | | | | | LIGIOUS LIATION: | MADDO | nite Brethren | _ | |
| AR ENED | 19 | 42 | | RES: | ☑ SINGLE | ⊠ MULTI- | | | | | | SH | MILES TO OPPING CTF MILES TO | R:1 | - |
| * * * * * | * * * | * * * | 1 | * * * * * | STORY | STORY | □ 0 | THER: | * * * * | * * * | * * * * * | · | HOSPITAL | | |
| MBER O | | | | | DENTIAL | <u>LIVING</u> | | 4001 | OTED I | _ | ALTH CA | | | | |
| | | | | ENTS – S | | | _ | | STED L | | | 69 suite | | | |
| | | | | ENTS - 1 | _ | | _ | SKILLED NURSING: 105 beds SPECIAL CARE: 15 beds | | | | | | | |
| | | | | ENTS – 2 | | 00 | | 3 F | | | | | <u> </u> | | |
| | | , | 5011 | AGES/HC |)USES: | 80 uni | <u>lS</u> | OVED | | | ON: > E | | | | _ |
| RLU OC | CUF | PANC | CY (% |) AT YEA | REND: | 95.6 | % - | | ALL CC | | OCCUPA | INCY (%) | 91.76% | | |
| E OF O | VNE | RSF | 4112. | ☑ NOT-F PROFIT | OR- | □ FOR- PROFIT | | ACCR | EDITE |)?: I | YES 6 | ⊠NO B | Y : | | |
| RM OF C | ONT | RA(| CT: | ☑ CONT | INUING CA | ARE 🗆 | LIFE C | CARE | □ E | ENTR | RANCE F | EE 🗆 | FEE FOR SE | ERVICE | |

| | | | | | | |
|--|--|--------------|---------------|---------------|-------------------|-------------|
| TYPE OF OWNERSHIP: | ☑ NOT-FOR- | | ACCREDITED?: | | | * * * * * * |
| FORM OF CONTRACT: (Check all that apply) | ☑ CONTINUING CA □ ASSIGNMENT OF ASSETS | | | RANCE FEE | ☐ FEE FOR☐ RENTAL | SERVICE |
| REFUND PROVISIONS: (| Check all that apply) | □ Refundable | e 🗆 Repayable | 90% 75 | % □ 50% | ☑ OTHER: |

bu iyiontn Amortization LONG-TERM CARE INSURANCE REQUIRED? ☐ YES ☑ NO **RANGE OF ENTRANCE FEES:** \$_85,900 - \$183,000

HEALTH CARE BENEFITS INCLUDED IN

14 days respite care each year for Independent Living Residents

CONTRACT:

NUMBER OF UNITS:

ENTRY REQUIREMENTS: MIN. AGE:

FACILITY

PROVIDER

FACILITIES:

NAME: **ADDRESS**

NAME: RELATED

YEAR

OPENED

PRIOR

PROFESSION:

OTHER:

RESIDENT REPRESENTATIVE(S) TO, AND RESIDENT MEMBER(S) ON, THE BOARD: (briefly describe provider's compliance and residents' roles) >

The residents select a res rep to the Board annually. They share in Board discussion, are involved with Board Committees. The Res Rep is free to share discussion and Board study. The Rep is a non-voting member of the Board.

The Resident Board member is an equal and voting member of the PV Board. The Residents can submit a few residents names to the Board and the Board will elect. The resident will serve a one year term and they can be reelected to serve four years.

FACILITY SERVICES AND AMENITIES

| COMMON AREA AMENITIES | <u>AVAILA</u> BLE | FEE FOR SERVICE | SERVICES AVAILABLE | INCLUDED IN FEE | FOR EXTRA CHARGE |
|---------------------------|-------------------------|--------------------|----------------------------------|-----------------|-------------------------|
| BEAUTY/BARBER SHOP | ☑ | ☑ | HOUSEKEEPING (3_ TIMES/MONTH) | ☑ | ✓ |
| BILLIARD ROOM | $\overline{\mathbf{Z}}$ | | MEALS (_3/DAY) | | |
| BOWLING GREEN | | | SPECIAL DIETS AVAILABLE | Ø | $\overline{\mathbf{Q}}$ |
| CARD ROOMS | | | | | |
| CHAPEL | Ø | | 24-HOUR EMERGENCY RESPONSE | Ø | 0 |
| COFFEE SHOP | | | ACTIVITIES PROGRAM | \square | |
| CRAFT ROOMS | Ø | | ALL UTILITIES EXCEPT PHONE | | |
| EXERCISE ROOM | | | APARTMENT MAINTENANCE | Ø | |
| GOLF COURSE ACCESS | | | CABLE TV | \square | $\overline{\mathbf{Q}}$ |
| LIBRARY | $\overline{\mathbf{Q}}$ | | LINENS FURNISHED | | |
| PUTTING GREEN | | | LINENS LAUNDERED | \square | |
| SHUFFLEBOARD | | | MEDICATION MANAGEMENT | Ø | |
| SPA | | | NURSING/WELLNESS CLINIC | | |
| SWIMMING POOL- INDOOR | | | PERSONAL HOME CARE | Ø | ☑ |
| SWIMMING POOL- OUTDOOR | | <u> </u> | TRANSPORTATION- PERSONAL | Ø | Ø |
| TENNIS COURT | | | TRANSPORTATION- PREARRANGED | | Ø |
| WORKSHOP | | | OTHER | | |
| OTHER | | | | | |

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract, or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

| PROVIDER NAME:Mennonite Brethren Homes | | |
|--|------------------------|------------------------|
| OTHER CCRCs | LOCATION (City, State) | PHONE (with area code) |
| | | |
| MULTI-LEVEL RETIREMENT COMMUNITIES | | |
| | LOCATION (City, State) | PHONE (with area code) |
| FREE-STANDING SKILLED NURSING | LOCATION (City, State) | PHONE (with area code) |
| SUBSIDIZED SENIOR HOUSING | LOCATION (City, State) | PHONE (with area code) |
| | | |

NOTE: PLEASE INDICATE IF THE FACILITY IS A LIFE CARE FACILITY.

| PROVIDER NAME:Mennonite Breth | ren Homes, Inc | | | |
|---|------------------|-----------------|------------------|---------------------|
| | 2015 | 2016 | 2017 | 2018 |
| INCOME FROM ONGOING OPERATIONS OPERATING INCOME (Excluding amortization of entrance fee income) | 13070142 | 13371960 | 15335722 | 14547032 |
| LESS OPERATING EXPENSES (Excluding depreciation, amortization, and interest) | 13227284 | 12798137 | 14443052 | 14384443 |
| NET INCOME FROM OPERATIONS | <u>-157142</u> | <u>573823</u> | <u>892670</u> | <u>162589</u> |
| LESS INTEREST EXPENSE | 3312 | 29005 | 56318 | 82984 |
| PLUS CONTRIBUTIONS | 183231 | 150448 | 152773 | 127842 |
| PLUS NON-OPERATING INCOME (EXPENSES) (excluding extraordinary items) | -13307 | -69295 | -22458 | -63985 |
| NET INCOME (LOSS) BEFORE ENTRANCE FEES, DEPRECIATION AND AMORTIZATION | 9470 | <u>625971</u> | <u>966667</u> | <u>143462</u> |
| NET CASH FLOW FROM ENTRANCE FEES (Total Deposits Less Refunds) | 1241510 | <u>1043555</u> | <u>1058500</u> | <u>752000</u> |
| | * | | | • • • • • • • • • • |
| DESCRIPTION OF SECURED DEBT (as of OUTSTAND LENDER BALANCE | DING INTERES | • | DATE OF MATURITY | AMORTIZATION PERIOD |
| Cert of Participation | | | 10/01/26 | 21 years |
| ****** | | ****** | | ****** |
| FINANCIAL RATIOS (see next page for ra | * atio formulas) | | | |
| 2015 C | CCAC | | | |
| 50th Per | centile | 0040 | 0047 | 0040 |
| DEBT TO ASSET RATIO (option | onal) 33.84 | 2016 30. | 2017 | 2018 27.87 |
| OPERATING RATIO | | | | 98.88 |
| DEBT SERVICE COVERAGE | 3.11 | 3.6 | | 1.88 |
| RATIO DAYS CASH ON HAND RATIO | 82.51 | 95. | | 113.11 |

HISTORICAL MONTHLY SERVICE FEES (Average Fee and Change Percentage)

| | 2013 | `% | 2016 | % | 2017 | % | 2018 |
|-----------------|------|------|------|------|------|------|------|
| STUDIO | | | | | | | |
| ONE BEDROOM | 560 | 5.00 | 652 | 4.00 | 691 | 6.90 | 718 |
| TWO BEDROOM | 603 | 4.97 | 705 | 5.95 | 747 | 4.01 | 777 |
| COTTAGE/HOUSE | | | | | | | 1 |
| ASSISTED LIVING | 99 | 3.03 | 111 | 3.60 | 115 | 3.47 | 119 |
| SKILLED NURSING | 239 | 2.92 | 259 | 5.00 | 266 | 3.00 | 274 |
| SPECIAL CARE | 239 | 2.92 | 259 | 5.00 | 266 | 3.00 | 274 |

| COMMENTS FROM PROVIDER: > | * |
|---------------------------|---|
| > | |
| > | |
| PROVIDER NAME: | Mennonite Brethren Homes, Inc dba Palm Village Retirement Community |

FINANCIAL RATIO FORMULAS

LONG-TERM DEBT TO TOTAL ASSETS RATIO

Long-Term Debt, less Current
Portion
Total Assets

OPERATING RATIO

Total Operating Expenses
Depreciation Expense
Amortization Expense

Total Operating Revenues Amortization of Deferred Revenue

DEBT SERVICE COVERAGE RATIO

Total Excess of Revenues over Expenses
+ Interest, Depreciation, and Amortization Expenses
Amortization of Deferred Revenue + Net Proceeds from
Entrance Fees
Annual Debt Service

DAYS CASH ON HAND RATIO

Unrestricted Current Cash & Investments + Unrestricted Non-Current Cash & Investments

(Operating Expenses -Depreciation Amortization)/365

NOTE: These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.